



## THE VALUE OF TRAINING

According to I-Car, there are only two ways to learn proper techniques for repairing a collision-damaged vehicle— by mistake, or through quality collision repair training.

Training pays off in big ways by providing higher quality work, reduced re-work, improved cycle time, reduced liability, increased profit, increased volume, improved relations, and improved image.

Take advantage of the classes provided through I-CAR and other organizations. It's never too early or too late to gain a new understanding and to learn things the right way.

Remember that training doesn't stop with technical issues. You can learn new business tricks of the trade that will put money in your pocket. So check out all the classes, seminars, and events listed in this brochure and register today!



# 2010

Make plans to attend the Big events in Vegas!

DATE	ASA EVENTS	LOCATION
Oct 10-13	ASA CARS www.carsevent.com	Mandalay Bay Las Vegas, NV
	Int'l Autobody Congress & Exposition www.naceexpo.com	

## HUB CITY PBE/COLORMATCH

344 South Royal Street  
Jackson, Tennessee 38301

Phone: 731-424-7008  
Fax: 731-935-7378  
E-mail: solutions@colormatch.com

## COLORMATCH LOCATIONS

### Jackson, TN Locations

CORPORATE OFFICE 731-424-7008  
RIVERSIDE STORE 731-427-9760

### Memphis, TN Stores

AMERICAN WAY 901-362-5601  
FLETCHER CREEK 901-382-0585  
MILLBRANCH 901-396-7712

### East Tennessee Area Stores

BRISTOL 423-968-7009  
CLARKSVILLE 931-648-9426  
NASHVILLE/FOSTER 615-254-9069  
MADISON 615-868-8704

### Alabama Store

MOBILE 251-479-9415

### Florida Store

PENSACOLA 850-484-7081

### Indiana Store

EVANSVILLE 812-425-8266

### Kentucky Stores

HENDERSON 270-830-8778  
OWENSBORO 270-691-6006

### Mississippi Store

PASCAGOULA 228-762-1234

www.colormatch.com



2<sup>nd</sup> Quarter 2010  
Class & Event Schedule

April  
May  
June



Hub City PBE/COLORMATCH supports and promotes continuing education in the automotive collision industry for business owners and career professionals through specialized training that includes business applications as well as technology.

# 2010 Class & Event Schedule—2<sup>nd</sup> Quarter—April, May, June



Register on line: [www.i-car.com](http://www.i-car.com)

DATE	I-CAR CLASS	LOCATION
March 18 4-8 pm	DAM07 Damage Analysis of Advanced Automotive Systems	<i>Colormatch Clarksville, TN</i>
March 23 1-5 pm 5-9 pm	DAM07 Damage Analysis DAM08 Advanced Material Damage	<i>Collision Spec. Jackson, TN</i>
March 31 3-7 pm	WCS04 Squeeze-Type Resistance Spot Welding	<i>Allen's Memphis, TN</i>
April 7 3-7 pm	DAM07 Damage Analysis of Advanced Automotive Systems	<i>English Color Memphis, TN</i>
April 21 3-7 pm	DAM08 Advanced Material Damage Analysis	<i>Keystone Memphis, TN</i>
April 28 4-8 pm	DAM07 Damage Analysis of Advanced Automotive Systems	<i>Mitchell's Jackson, TN</i>
April 29 4-8 pm	DAM07 Damage Analysis of Advanced Automotive Systems	<i>Carl's Dickson, TN</i>
May 5 3-7 pm	POP01 Collision Repair for Select High Volume Vehicles	<i>DeSoto Southaven, MS</i>
May 12 3-7 pm	MEA01 Measuring	<i>Abra Memphis, TN</i>
May 27 4-8 pm	SPS08 Steel Full-Frame Technologies & Repair	<i>Colormatch Nashville, TN</i>
June 10 4-8 pm	FOM01 Automotive Foams	<i>Colormatch Madison, TN</i>

The above classes are conducted by **COLORMATCH** Business Development Manager and I-CAR trainer, Tony Nethery. Go to the I-CAR website [www.i-car.com](http://www.i-car.com) for additional information & classes listed in your area.



Tennessee Collision Repairers Association

2010 MEETING DATES	LOCATION
6:30 pm 2 <sup>nd</sup> Tuesday @ TN Tech Center	Jackson, TN
6:00 pm 3 <sup>rd</sup> Tuesday @ Ponderosa	Dickson, TN
6:00 pm 3 <sup>rd</sup> Thursday—Location TBA	Nashville, TN

For additional information, please refer to:  
[www.tncollision.com](http://www.tncollision.com)



## Business Development Seminar & Dinner 6 pm—8 pm



Join us for dinner and learn how to manage your materials in a way that increases your profits.

If you are in the Clarksville TN area, be sure to attend our final 1<sup>st</sup> quarter class on EPA COMPLIANCE & receive painter's certification for program completion. This class will be held on Thursday, March 25<sup>th</sup> along with a cook-out at our local Clarksville store. Call 931-648-9426 for details.

DATE	LOCATION
April 1	Memphis, TN
April 8	Nashville, TN
May 6	Evansville, IN
May 11	Jackson, TN
May 20	Bristol, TN
June 3	Mobile, AL
June 17	Clarksville, TN

For details & reservations, see your local store, sales rep or email us at: [solutions@colormatch.com](mailto:solutions@colormatch.com)



800-563-1883  
Register on-line:  
[www.masters-school.com](http://www.masters-school.com)

- Marketing, Sales & Operations—**Sept 29**
- Advanced Implementation—**Sept 30-Oct 1**
- Nuts & Bolts of Sales & Estimating—**TBA**
- Body Shop Management Essentials—**April 12-15**
- Interactive Cycle Time & Production Management—**TBA**
- Sales & Estimating—**TBA**



National Institute for  
**AUTOMOTIVE  
SERVICE  
EXCELLENCE**

"Certifying the Automotive Professional"

ASE NATEF Classes are offered at several venues. Certified Programs include Mechanical & Electrical, Non-Structural Analysis/Damage Repair, Painting & Refinishing, Structural Analysis & Damage Repair. Classes and information are listed on the websites:

[www.natef.org](http://www.natef.org)  
[www.asecampus.com](http://www.asecampus.com)



HCPBE/COLORMATCH may occasionally suggest a special DuPont class to our customers.

DuPont conducts hands-on training at several facilities across the country. We suggest that you periodically review the course offerings on the DuPont website to determine what classes of interest are available in your area. Class reservations and registration can be made on-line. Classes fill up fast. For information & registration go to:

[www.performancecoatings.dupont.com](http://www.performancecoatings.dupont.com)

Click on the product category and then click on *training*. Please call us if you have any questions about these classes or if you need help with the registration process.

If you have questions about anything listed in this brochure, or require additional information, please contact us:

**COLORMATCH—731-424-7008**  
[solutions@colormatch.com](mailto:solutions@colormatch.com)  
[www.colormatch.com](http://www.colormatch.com)