

We carry all your favorite brands and more!

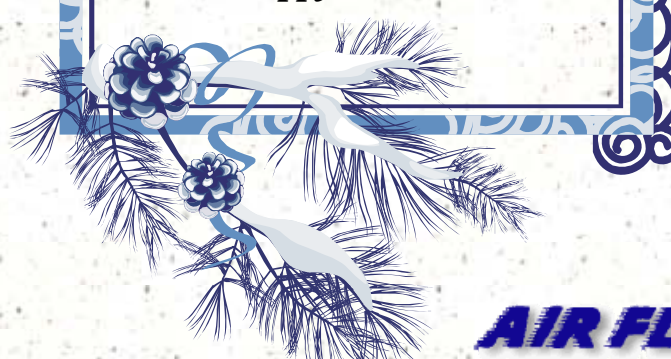
3M Automotive
 AES Industry
 Air Flow Technology
 American Tape
 Auto Arc/Milweld
 Auto Bahn Spot Welder
 Auveco
 Binks
 B-Way Paint Can Company
 Carborundum
 Clean Sheets
 Cowles Molding Products
 Devilbiss
 Dewalt Buffers
 Dominion Sure Seal
 Dow Products/Beta Seal
 DuPont Refinish Products
 DuPont Industrial Coatings
 Durablock
 Duramix
 Dynatron/Bondo
 E-Z Mix
 Dynabrade
 Farecla Compounds
 Ferro
 Fibre Glass/Evercoat
 Finesse
 Fusor
 Gatorguard Kit
 Gerson
 Herkules
 Hot Hues - DuPont Custom Colors
 House of Kolor
 Infratech Heat Lighting
 Iwata
 Klean-Strip
 Mack Brush
 Meguiars
 Moclamp
 Molnlycke/SCA Hygiene
 Motor Guard
 Nason Refinish Products
 Plasti-Kote
 Pop Rivets
 Power Maxx Hand Cleaner
 Preval
 Prevost Couplings
 Prostripe
 RBL Products
 Sata
 Schlegel
 SEM
 Sharpe
 Shoot Suit
 Sontara Surface Prep. Systems
 Spectrum
 Spies Hecker Refinish Products
 Standox Refinish Products
 Stanley Blades
 Steel Wool
 Sunmigt
 Taper Tec Lifting Tape
 Trimaco
 Tru-Mask
 US Chemical

COLORMATCH

Automotive Refinish Centers

visit our website at
www.colormatch.com

The owners, management and employees of COLORMATCH wish all of our customers, vendors, and associates a Very Merry Christmas and a Happy New Year!



\$35.49



Justrite Anti-Static Cables
 Safely secure items as required by code

- Bonding between containers during liquid transfer, and connecting drums to an earth ground
- Flexible wire is 3'
- Features secure fitting alligator clips

HCI08500 Reg. \$44.65

AIR FLOW TECHNOLOGY Inc.



COLORMATCH carries a full range of paint booth filters/arrestors from Air Flow Technology Inc. Documentation is available showing that these products meet the new EPA 6H efficiency requirements.

Please contact your local store or sales rep for filter information, pricing and ordering for downdraft, crossdraft, paint overspray, Neshap 319, and cartridge replacement systems.

COLORMATCH

gold



ISSUE 1209

Prices Effective DEC 1 - JAN 15, 2010

Our December **COLORMATCH** Gold Flyer focuses on complying with EPA and OSHA safety and environmental regulations. Don't miss the articles, tips, best practices, seminar schedules, and special product values sprinkled throughout this publication.

iwata

IWATA LPH400-144LV GUN/CUP (PCG10DM)
 HVLP full size gravity feed spray gun & 1000 ml aluminum cup combination kit with 1.4 mm nozzle. Utilizes tulip-inspired spray patterns to produce superior atomization. Can run with small air compressor, so works well for mobile repairs.

IWA5553 Reg. \$573.00



\$471.81

SATA

\$577.49

SATAjet® 3000™
 Digital control HVLP 1.3

- Latest nozzle concept for precision color matching & consistent paint distribution.
- Wide, even fan for faster working speed.
- Perfect for basecoats & clearcoat application.
- Chrome-plated for optimum corrosion protection.
- Unsurpassed material atomization.
- Complies with VOC regs for solvent emissions.
- Transfer efficiency rate of 65+%.
- Use with waterborne.

SAT133181 Reg. \$789.00



ALL ITEMS WHILE SUPPLIES LAST



NACE—World's Collision Repair Event—November 2009

DuPont Performance Coatings sponsored the keynote speaker for the opening session—Capt. "Sully" (Chesley Sullenberger III), who heroically landed US Airways flight 1549 in the Hudson River on Jan 15th, saving all 155 lives. Sully addressed how proper automotive repair affects safety. Prior to the dramatic events that made him a public figure and hero, Sully had served as the Air Line Pilots Association safety chairman and accident investigator. During his speech, he stressed that continual training and improvement are keys to safety and emergency response, regardless of the industry. Continual improvement is one of the reasons **COLORMATCH** emphasizes education, business development, and staying current with the latest industry innovations and techniques. We were well represented at NACE by Robert McKenzie, Wesley Richardson, Jamie Richardson, Tony Nethery, Rob Ashby, Kevin Gatwood, and Kim Binkley, who all traveled to Las Vegas and attended many of the events, sessions, and classes. **COLORMATCH** intends to share with their customers the best and latest of what they learned.

Look on page 3 to see our seminar schedules on EPA and OSHA safety and compliance issues.

COLORMATCH LOCATIONS

Jackson, TN Locations

CORPORATE OFFICE 731-424-7008
RIVERSIDE STORE 731-427-9760

Memphis, TN Stores

AMERICAN WAY 901-362-5601
FLETCHER CREEK 901-382-0585
MILLBRANCH 901-396-7712

East Tennessee Area Stores

BRISTOL 423-968-7009
CLARKSVILLE 931-648-9426
NASHVILLE/FOSTER 615-254-9069
MADISON 615-868-8704

Alabama Store

MOBILE 251-479-9415

Florida Store

PENSACOLA 850-484-7081

Indiana Store

EVANSVILLE 812-425-8266

Kentucky Stores

HENDERSON 270-830-8778
OWENSBORO 270-691-6006

Mississippi Store

PASCAGOULA 228-762-1234

COLORMATCH —BEST PRACTICES MATCHED WITH THE BEST PRODUCTS

COLORMATCH
TONY'S TIPS
for EPA Compliance



1. Register with the EPA by **Jan 10, 2010**.
2. Don't panic! You have until Jan 10, 2011 to become compliant.
3. Document all that you do and keep MSDS on hand.
4. Do all paint spraying in a booth with filters that are a minimum 98% efficient. *COLORMATCH* will obtain efficiency documentation if you buy filters from us.
5. Use HVLP spray guns or equivalent. Paint guns must have a transfer efficiency rating of 65% or better. Documentation is available from the manufacturer.
6. Guns must be cleaned in a container and not discharged into the air. If you do not use a gun cleaner, you need a chemical safe bucket with a lid.
7. Painters must be trained in the proper use of product, equipment and cleaning of all necessary paint and equipment. Training must be recertified every 5 years.
8. Look for *COLORMATCH* compliance seminars in your area during the first quarter of 2010. Have technicians and managers attend to get the necessary training and documentation.



**EPA Federal Rule—40 CFR 60, Subpart 6H
 Final Rule Paint Stripping and
 Miscellaneous Surface Coating Operations**

The Tennessee Small Business Environmental Assistance Program and other Tennessee agencies are in partnership with the EPA to provide information and present workshops during the month of December. Please refer to the link below, or ask your sales rep for a copy of the workshop flyer. The link provides additional information, including downloadable compliance forms such as the "Initial Notification" which must be submitted by January 11, 2010.

www.tn.gov/environment/ea/sbeap/sbeap_paintstr.shtml

If you need additional assistance and/or are not located in Tennessee, please contact your local *COLORMATCH* sales rep or call Tony Nethery at 731-267-5627.



**Hybrid Vehicle
 Service Gloves**

Rubber Insulating Gloves



Protective Over Gloves

Rubber Insulating Gloves

Max use 100 volts AC/1500 volts DC
 Class 0 Type 1 Natural rubber with 12" rolled cuff
SAS6418 L \$57.05 Reg. \$63.39
SAS6419 XL

Protective Over Gloves

Protects rubber insulating gloves from punctures & abrasion.
SAS6468 L \$21.81 Reg. \$24.21

Know safety, no injury. No safety, know injury.

Safety isn't expensive, it's priceless.

Prepare & prevent, don't repair & repent.



PAINT GUN WASHERS

The G200 cleans 2 guns & 2 cups with 5 gal of solvent every 4-6 weeks. The G100 cleans 1 gun & 1 cup.

Features:

- Cleans all types of spray guns in 1 minute
- 3 yr warranty on reliable diaphragm pump
- Corrosion resistant components
- Industrial strength polyethylene tank
- Enclosed cabinet reduces VOCs
- Automatic time & safety lid shut-off switch



HERG200
\$1155.00



HERG100
\$885.00



IMPACT



\$41.22

This sales flyer is prepared in advance. Quantities of some items may be limited due to demand. Designated prices are effective only for the term stated in the flyer and for quantities currently in inventory. Graphics are for illustrative purposes only. We are not responsible for misprints, or errors in descriptions and/or illustrations.

Best Practices—Avoiding the 17 Most Common OSHA Safety Offenses

1. **LABEL EVERY CONTAINER**—This includes mixed paint, cleaners poured into spray bottles, gun cleaners, and drums.
2. **RIGHT TO KNOW**—You must have a written document confirming that all employees have been advised that *they have the right to know* if they are using hazardous products.
3. **WARNING SIGNS**—Make sure that all caution, warning, and danger signs are appropriately placed.
4. **MSDS**—Material Safety Data Sheets must be on file for 30 years (non type O) and be accessible by all employees.
5. **ELECTRICAL PANELS**—Must be clearly labeled, no knockouts missing, and nothing in front of them within 3 feet.
6. **OVERHEAD STORAGE**—Ladders must be secured, safety barriers must be in place, and weight limits must be posted.
7. **EXITS**—Must clearly be marked with exit signs.
8. **FIRE EXTINGUISHERS**—Must be located, mounted, & clearly identified so that they are readily accessible. Recharge annually, check monthly.
9. **RESPIRATOR POLICY**—Have a written policy that states the types of respirators used, who uses them, and how they are maintained and stored.
10. **EMERGENCY PLAN**—Have a written plan that includes emergency evacuation, external safe meeting location, and designated officials to initiate the alert and handle roll call.
11. **HAZARDOUS COMMUNICATION PROGRAM**—Define how and when employees are trained to handle hazardous products.
12. **FIT TEST**—A medical evaluation has to be done every 5 years and a fit test done annually.
13. **GAS CYLINDERS**—Must be stored and marked in a secured area. Caps must be in place and empty cylinders must be separated from full.
14. **SAFETY GUARDS**—Shop equipment must have original properly adjusted guards in place.
15. **EXTENSION CORDS**—Must have ground prong and cannot be used for permanent wiring.
16. **STATIC GROUND STRAPS**—Must be in place on metal storage drums.
17. **WASTE BARREL**—Must have a lid with a funnel.

3M Small Rolling Storage Cabinet

Use for easy access & organization of safety items required by OSHA. Also great to store other items. 3 permanent shelves. Double doors conveniently open from both sides. Comes with heavy duty casters and can lock with padlocks. 13 5/8"W x 19 3/4"D x 30 1/16" H
MMM02526 Reg. \$600.00

* **Check the OSHA list on the right and buy a minimum of 12 different items (blue print) from COLORMATCH and you get the cabinet for \$50!!!** This is a great opportunity to get organized and stock up on the items you need to be in compliance with OSHA. Contact your local store or sales rep today for help selecting your items.

Limited Quantities, while supplies last.



**\$50*
 Amazing Buy!**

**Safety Cabinet
 OSHA Supply List**

Available at *COLORMATCH*
 Anti-Static Cables

- Apron
- Bump Hat
- Dust Mask
- Eye Wash
- Face Shield
- Goggles
- Latex Gloves
- Lineman Gloves
- Respirator
- Rubber Gloves
- Safety Glasses
- Shoe Covers
- Shoot Suit
- Spill Kit



Additional OSHA items required

- Fire Extinguisher
- First Aid Kit
- MSDS Book
- Respirator Cleaner
- Safety Book

Advantage Through Education

**Best Practices Seminar
 1st Quarter 2010**

**CAUTION
 COMPLIANCE
 AVOID\$ FINES!**



Compliance is defined as conforming to a specification or policy, standard or law that has been clearly defined.

Talk to your sales rep today about the comprehensive

COLORMATCH COMPLIANCE PROGRAM

We will start the 1st quarter of 2010 with our Best Practices Seminar
COMPLIANCE AVOID\$ FINES

Enjoy dinner out & learn about the latest OSHA & EPA requirements. Don't wait to find out how to avoid heavy fines until it's too late!

Ask your local store or sales rep for a schedule of classes in your area.

**COLORMATCH Publications
 Available Monthly by Email**

- *COLORMATCH* Gold Flyer
- Training Brochure
- Benchmark Performance Trend
- Account Statements

Please provide your contact name & email address. Send requests to:

solutions@colormatch.com

See the back page for a listing of *COLORMATCH* vendors. We can supply most of your collision repair needs.

**SOME ITEMS IN THIS PROMOTION MAY REQUIRE 3 DAY DELIVERY
 PLEASE ALLOW 5-7 DAYS FOR CUSTOM ORDERS**